

Message Text

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PAGE 01 PORT O 02372 161244Z
ACTION COME-00

INFO OCT-01 ARA-14 ISO-00 EB-08 /023 W
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R 161238Z AUG 78
FM AMEMBASSY PORT OF SPAIN
TO SECSTATE WASHDC 2819

UNCLAS PORT OF SPAIN 02372

E.O. 11652: N/A
TAGS: BEXP, BTRA, TD
SUBJECT: COMMERCIAL PROGRAM: BUSINESS CONSULTATIONS

REF: 77 STATE 167069

1. ECON/COMM OFFICER LINCOLN (FSO-4) WILL BE IN U.S. ON HOME LEAVE AND CONSULTATIONS BETWEEN AUGUST 21 AND SEPTEMBER 29, RETURNING TO PORT OF SPAIN. PLANS ARE TO REMAIN IN WASHINGTON UNTIL AFTER LABOR DAY, THEN TRAVEL BY CAR TO MINNESOTA, RETURNING TO POST VIA NEW YORK.

2. LINCOLN REGRETS THAT UNCERTAINTIES ON TRAVEL DATES, DUE IN PART TO PROBLEMS OF STAFFING COMMERCIAL SECTION, HAVE PREVENTED USUAL SIX WEEK NOTICE FOR BUSINESS CONSULTATIONS. WITHIN CONSTRAINTS OF TIMING AND TRAVEL ITINERARY, SHE IS WILLING TO MEET WITH BUSINESS FIRMS AND GROUPS WHICH HAVE SPECIFIC INTEREST IN TRINIDAD AND TOBAGO, PARTICULARLY:

A) FIRMS INTERESTED IN ONE OR ANOTHER OF THE MAJOR PROJECTS PLANNED FOR POINT LISAS;

B) FIRMS WHICH MAY BE CONSIDERING INVESTING IN CARIBBEAN, PARTICULARLY IN THIS COUNTRY; AND

C) EXPORTERS OF PRODUCTS COVERED BY OUR BEST PROS-
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PECTS REPORT.

3. SUGGESTED AVAILABILITY TO USDOC FIELD OFFICES ARE CHICAGO, ILL., ON SEPTEMBER 7; MINNEAPOLIS, MINN., ANY DAY BETWEEN SEPTEMBER 11 AND 20; NEW YORK, BETWEEN SEPTEMBER 25 AND 29. CAN ALSO STOP IN BOSTON EN ROUTE TO NEW YORK IF THERE IS GOOD REASON.

4. IF FEASIBLE, LINCOLN WOULD LIKE TO MEET WITH OFFICIALS OF FOLLOWING COMPANIES WHO ARE KNOWLEDGEABLE ABOUT THEIR INTERESTS IN TRINIDAD AND TOBAGO: TENNECO CHEMICALS; PEOPLES' GAS; SOUTHWIRE; KAYSER ALUMINUM; STONE & WEBSTER; AND ANY OTHERS USDOC CONSIDERS APPROPRIATE. SHE CAN MEET THEM IN ANY OF CITIES LISTED ABOVE. SHE HAS ALREADY MADE ARRANGEMENTS TO VISIT NEW YORK OFFICE OF GOTT'S INDUSTRIAL DEVELOPMENT CORPORATION.

5. LINCOLN WILL CONTACT LIEMAN ON ARRIVAL IN WASHINGTON TO CONFIRM ARRANGEMENTS. O'MAHONY

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Message Attributes

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